



Warehouse Management Solutions

BUSINESS FACT SHEET

In order to accurately determine the right DMS System Configuration for your company, we need some basic information about your business. Please answer all of the following questions as completely as possible. All Replies Will Remain Confidential. After receipt of this information, we will forward you a detailed package of information about our DMS Supply Chain Systems.

\*Date: \_\_\_\_\_

Company Information

\*Company Name

\*Street Address

\*City

\*State

\*ZIP Code

\*Office Phone: \_\_\_\_\_ \*Email Address: \_\_\_\_\_

\*Business Type: \_\_\_\_\_ \*Web Address: \_\_\_\_\_

How did you hear about DMS? \_\_\_\_\_

Key Personnel Information

President/CEO: \_\_\_\_\_ Email Address: \_\_\_\_\_

IT Manager: \_\_\_\_\_ Purchasing Mgr.: \_\_\_\_\_

CFO / Office Manager: \_\_\_\_\_ DMS Main Contact: \_\_\_\_\_

System Decision Maker(s): \_\_\_\_\_

Emails: \_\_\_\_\_

Expected Purchase Date: \_\_\_\_\_ Expected Install Date: \_\_\_\_\_

Approx. System Budget: \_\_\_\_\_ On-line /on-site Demo Dates: \_\_\_\_\_

Operational Information

Description	QTY	Description	QTY	Description	QTY	Description	QTY
Locations	_____	System Users	_____	CSR's (Phone)	_____	Counter People	_____
Salesmen	_____	RF Guns	_____	Office Staff	_____	Delivery Trucks	_____

Location Specific Data      Main Warehouse + Branch Locations = Total Company

No. of Stocking Inventory SKU's      \_\_\_\_\_

No. of A/R Customers      \_\_\_\_\_

No. of Invoices per Day      \_\_\_\_\_

Financials: Integrated  3rd Party  Payroll: Integrated  Outsourced  Business Model: 2 Step  3 Step

Interested in: IBM On-site Server      Cloud

% of Buyout Sales: \_\_\_\_\_ % of e-Commerce Sales: \_\_\_\_\_  
 e-Commerce Provider: \_\_\_\_\_ No. of e-Commerce Customers: \_\_\_\_\_  
 Marketing Group: \_\_\_\_\_ Top 3 Vendors in Sales: \_\_\_\_\_

**Inventory & ROI Analysis**

*We will only use this information to calculate your approximate return on investment (ROI) using inventory turns and fill rate analysis for comparison to Industry standards. **This information will be kept confidential**.*

Category	Warehouse	Branches	Corporate
*Annual Sales (\$)			*
*Average Gross Margin (%)			*
*Average Inventory Value (\$)			*

\*Required Information

**Current System Information**

Category	Warehouse	Branches	Total
No. of Dumb Terminals			
No. of PC's (MS 7 Pro +)			
No. of Network Laser Printers			
No. of Dot Matrix Printers			
No. of WMS RF Scanning Guns			

**Internet Connections at HQ:**  T1  DSL  Cable    **Internet Connections at Branches:**  T1  DSL  Cable

Current Software: \_\_\_\_\_ Current Financial Software: \_\_\_\_\_

No. of Years on Current System: \_\_\_\_\_ Monthly Support Fees: \_\_\_\_\_

Catalog Vendor: \_\_\_\_\_ Monthly Catalog Fees: \_\_\_\_\_

B2B e-Commerce Vendor: \_\_\_\_\_ Selling on:  eBay  Amazon Thru: \_\_\_\_\_

**OTHER SYSTEM REQUIREMENTS:** What are the features you consider most important to be included in your new Business System?

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_

**Remarks:**

## DX+ Base System Applications

- POS / Order Entry & Invoicing
- Accounts Receivable & Statements
- Customer Backorder with Online Review & Editing
- Purchase Forecasting & Receiving
- Invoice Reconciliation – PO / Receiving /Accts Payable
- Inventory Management & Physical Counts
- Laser Graphical Forms – Tkts / Invs / Stmt / PO's
- Kitting / BOM Assembly Functions
- Sales Analysis Reports & Queries
- General Ledger w/ budgeting & tailored Income & Balance Sheets
- Accounts Payable to support 3-way matching
- DX+ CRM – Customer Relationship Management
- Command Center – Management Dashboard for Operations & Financials
- Document Center – Management of Customer & Supplier Docs
- Online Documentation & User Guides
- Internet Help Desk Support & Request Tracking

The DMS DX+ System is designed for maximum flexibility to achieve a "Custom-Fit" System solution for each customer. By combining the DX+ Base System with various Optional System modules, you can create an optimized Parts Distribution System solution for your business.

## Optional Applications for a Customized Configuration

Select your options using the check boxes

### LOCATIONS, CATALOGING & PAYMENTS:

- Branch Location Sales Management** – Replenishment management & reporting of inventory for multiple locations
- Hub & Spoke Manager** Automated Replenishment & Stock Balancing across locations with daily Core & Warranty Returns
- DX+ Product Catalog** – DMS' User-defined ten (10) level Drill-Down Database for customized product look-ups
- Qwik-Cat** ACES Electronic Parts Catalog featuring **one or more** WHI / SMTP / Federated / GM – ACDelco databases
- Engine Kit Catalog** – Custom ten (10) level drill-down database with "kitting" for Engine Parts Specialists
- Qwik-Pay** – Integrated / encrypted online PCI-compliant Credit / Debit Card Services interface for POS, B2B & B2C

### WAREHOUSING, RF SCANNING, SHIPPING & DELIVERY:

- DX+ Warehouse Operations Center** – Dashboard for real-time order tracking & picking management by WD / Store location
- Qwik-Scan** (Single Zone Pick / Put-away) – RF Wireless Warehouse Barcoding – Pick – Receive – Count – Returns
- Qwik-Scan Plus** (Multi-Zone Pick / Put-away) – Advanced Scanning handling multiple stocking & picking locations in whse.
- Qwik-Scan Cross-Dock Scanning** – Handles receipts & shipping of consolidated orders across multiple store locations
- FedEx Automated Shipping Interface** – To FedEx for invoice freight, miscellaneous costs & tracking numbers
- UPS Automated Shipping Interface** – To World-Ship for invoice freight, miscellaneous costs & tracking numbers
- USPS / Endicia Automated Shipping Interface** – For invoicing costs, miscellaneous costs & tracking numbers
- LTL Automated Freight Pricing** – Freight sales & costing by invoice with ZarLite database interface
- Qwik-Track Delivery Center** – Smartphone-based Delivery Tracking for real-time signature capture & delivery time

### E-COMMERCE:

- Qwik-Order** – B2B Customer Internet Ordering & Account Management e-Commerce application with credit card option
- Qwik-Order Direct** – B2C e-Commerce System with Shopping Carts, Credit Cards & Product Catalogs
- DX+ eMarkets Automated Interface** – For Selling on eBay, Amazon & other retail marketplaces
- ACDelco WISE / WIP Interface** – For specialized e-Commerce transactions & sales reporting for DDG members
- Motorcraft EDI Interface** – For specialized e-Commerce transactions & sales reporting for Motorcraft WD's
- Mitchell 1 Shop Management System** – Interface for Installer-to-WD system-to-system ordering
- RO Writer Shop Management System** – Interface for Installer-to-WD system-to-system ordering

### BUSINESS INTELLIGENCE & MOBILE:

- Command Center Mobile** – Executive Smartphone mobile application for "real-time" Sales, Invoicing & Cash information
- DX+ Buyer's Center** – Provides all Purchasing, Inventory Management, EDI reporting, Inventory Analytics & VI
- DX+ Store Center** – Business Intelligence Dashboard designed specifically for Store Managers & Store Supervisors
- DX+ Sales Link** – Mobile iPad / tablet sales tool for outside sales people with real-time access to Customer information

### EDI & DATAWAREHOUSING:

- Qwik-Link Vendor EDI** - Dashboard for real-time PO, ASN & Invoices with G-Commerce & Corcentric interfaces
- Transnet Purchase Orders EDI** – FTP of PO's for Automotive & Heavy-Duty Distributors
- 'ADN Group' EDI Interface** – Data Warehouse, pricing & sales reporting for Parts Plus, Auto Pride & IAPA WD's
- 'Alliance Group' EDI Interface** – Data Warehouse, pricing & sales reporting for Alliance Warehouse Distributors
- 'Federated Group' EDI Interface** – Data Warehouse, pricing & sales reporting for Federated Warehouse Distributors
- 'Pronto Group' EDI Interface** – Data Warehouse, pricing & sales reporting for Pronto Group Warehouse Distributors
- FTP Virtual Warehouse - Phantom location EDI connections to buy-out Suppliers & Manufacturers

### SPECIALTY APPLICATIONS:

- Contract & Promotional Pricing** – Date-specific pricing module by Customer & Products plus promo-pricing events
- Custom Battery / Product Consignment** – Detailed accounting of customer consigned products
- Custom Fee Warehouse Ticket Program** – Provides automated Vendor consignment sales processing & reporting
- Catalog / Flyer "Deal" Pricing** – With "mix-match" logic for customized pricing schemes across multiple products
- Serial Number Tracking** – Sales & Returns reporting by customer for controlling high value inventory items
- Service Work Orders** – Features Parts & Labor tracking by vehicle for WD's with Service Operations
- Battery Pro-Rate Adjustment Module** – For pro-rating battery warranty values for customer returns & claims
- Payroll** – With W-2 / 1099 reporting & check reconciliation
- Qwik-Clock** Time & Attendance application for tracking employee work time – (Payroll module required)

Submit form by email to: [success@dms-systems.com](mailto:success@dms-systems.com) or fax to: 252-985-1900