BUSINESS FACT SHEET

<u>BEFORE YOU PROCEED:</u> Download this form to your computer instead of filling it out in your browser.

*In order to accurately determine the right DMS System Configuration for your company, we need some basic information about your business. Please answer all of the following questions as completely as possible. **All Replies Will Remain Confidential.** After receipt of this information, we will forward you a detailed package of information about our DMS Supply Chain Systems.*

DMS
Warehouse Management Solutions

*Date: _____

Company Information

*Company Name _____

*Street Address _____

*City _____ *State _____ *ZIP Code _____

*Office Phone: _____ *Email Address: _____

*Business Type: _____ *Web Address: _____

How did you hear about DMS? _____

Key Personnel Information

President/CEO: _____ Email Address: _____

IT Manager: _____ Purchasing Mgr.: _____

CFO / Office Manager: _____ DMS Main Contact: _____

System Decision Maker Emails: _____

Expected Purchase Date: _____ Expected Install Date: _____

Approx. System Budget: _____ On-line Demo Dates: _____

Operational Information

Description	QTY	Description	QTY	Description	QTY		QTY
Locations	___	System Users	___	CSR's (Phone)	___	Counter People	___
Salesmen	___	Office Staff	___	RF Guns	___	Delivery Trucks	___

Location Specific Data

No. of Stocking Inventory SKU's _____

No. of A/R Customers _____

Financials: Integrated ☐   3rd Party ☐   **Interested in:** Cloud ☐   On-Site Server ☐

% of Buyouts/Special Orders: _____   % of Sales by e-Commerce: _____

e-Commerce Provider: _____   Marketing Group: _____

Inventory & ROI Analysis		System Information	

*We will only use this information to calculate your approximate return on investment (ROI) using inventory turns and fill rate analysis for comparison to Industry standards. **This information will be kept confidential***.

Category	Corporate	Category	Total
*Approx. Sales ($)	*	# PC's (MS 7 Pro +)	
*Average Gross Margin (%)	*	# Network Laser Printers	
*Average Inventory Value ($)	*	# WMS RF Scanning Guns	

*Required Information to provide your ROI Analysis

Internet Connections at HQ: ☐ F ☐ DSL ☐ Cable **Internet Connections at Branches:** ☐ F ☐ DSL ☐ Cable

Current System Software:_____   Current Financial Software:_____

No. of Years on Current System:_____   Monthly Support Fees: _____

Catalog Vendor:_____   Monthly Catalog Fees: _____

B2B e-Commerce Vendor:_____   Selling on: ☐ eBay ☐ Amazon Thru:_____

OTHER SYSTEM REQUIREMENTS: What are the features you consider most important to be included in your new Business System?

1. _____
2. _____
3. _____
4. _____

Remarks/Comments:

DX+ Base System Applications

- POS / Order Entry & Invoicing
- Accounts Receivable & Statements
- Customer Backorder with Online Review & Editing
- Purchase Forecasting & Receiving
- Invoice Reconciliation – PO / Receiving / Accts Payable
- Inventory Management & Physical Counts
- Laser Graphical Forms – Tkts / Invs / Stmts / PO's
- Kitting / BOM Assembly Functions

- Sales Analysis Reports & Queries
- General Ledger w/ budgeting with Income & Balance Sheets
- Accounts Payable to support 3-way matching
- *DX+ CRM* – Customer Relationship Management
- *Command Center* – Management Dashboard for Operations & Financials
- *Document Center* – Management of Customer & Supplier Docs
- Online Documentation & User Guides
- Internet Help Desk Support & Request Tracking

The DMS DX+ System is designed for maximum flexibility to achieve a "Custom-Fit" System solution for each customer. By combining the DX+ Base System with various Optional System modules, you can create an optimized Parts Distribution System solution for your business.

Optional Applications for a Customized Configuration
Select your options using the check boxes

LOCATIONS, CATALOGING & PAYMENTS:

Branch Location Sales Management – Replenishment management & reporting of inventory for multiple locations
Hub & Spoke Manager – Automated Replenishment & Stock Balancing across locations with daily Core & Warranty Returns
DX+ Product Catalog – DMS' User-defined ten (10) level Drill-Down Database for customized product look-ups
Qwik-Cat – ACES Electronic Parts Catalog featuring **one or more** WHI / SMTP / Federated / GM–ACDelco databases
Engine Kit Catalog – Custom ten (10) level drill-down database with "kitting" for Engine Parts Specialists
Qwik-Pay – Integrated / encrypted online PCI-compliant Credit / Debit Card Services interface for POS, B2B & B2C

WAREHOUSING, RF SCANNING, SHIPPING & DELIVERY:

DX+ Warehouse Operations Center – Dashboard for real-time order tracking & picking management by WD / Store location
Qwik-Scan (Single Zone Pick / Put-away) – RF Wireless Warehouse Barcoding – Pick – Receive – Count – Returns
Qwik-Scan Plus (Multi-Zone Pick / Put-away) – Advanced Scanning handling multiple stocking & picking locations in whse.
Qwik-Scan Cross-Dock Scanning – Handles receipts & shipping of consolidated orders across multiple store locations
FedEx Automated Shipping Interface – To FedEx for invoice freight, miscellaneous costs & tracking numbers
UPS Automated Shipping Interface – To World-Ship for invoice freight, miscellaneous costs & tracking numbers
USPS / Endicia Automated Shipping Interface – For invoicing costs, miscellaneous costs & tracking numbers
LTL Automated Freight Pricing – Freight sales & costing by invoice with ZarLite database interface
Qwik-Track Delivery Center – Smartphone-based Delivery Tracking for real-time signature capture & delivery time

E-COMMERCE:

Qwik-Order – B2B Customer Internet Ordering & Account Management e-Commerce application with credit card option
Qwik-Order Plus – B2B & B2C e-Commerce with Advanced Search, Shopping Carts, Credit Cards & Product Catalogs
DX+ eMarkets Automated Interface – For Selling on eBay, Amazon & other retail marketplaces
ACDelco WISE / WIP Interface – For specialized e-Commerce transactions & sales reporting for DDG members
Motorcraft EDI Interface – For specialized e-Commerce transactions & sales reporting for Motorcraft WD's
Mitchell 1 Shop Management System – Interface for Installer-to-WD system-to-system ordering
RO Writer Shop Management System – Interface for Installer-to-WD system-to-system ordering
CCC One Shop Management System – Interface for Installer-to-WD system-to-system ordering

BUSINESS INTELLIGENCE & MOBILE:

Command Center Mobile – Executive Smartphone mobile application for "real-time" Sales, Invoicing & Cash information
DX+ Buyer's Center – Provides all Purchasing, Inventory Management, EDI reporting, Inventory Analytics & VIO
DX+ Store Center – Business Intelligence Dashboard designed specifically for Store Managers & Store Supervisors
DX+ Sales Link – Mobile iPad / tablet sales tool for outside sales people with real-time access to Customer information

EDI & DATA WAREHOUSING:

Qwik-Link Vendor EDI – Dashboard for real-time PO, ASN & Invoices with G-Commerce & Corcentric interfaces
Transnet Purchase Orders EDI – FTP of PO's for Automotive & Heavy-Duty Distributors
'ADN Group' EDI Interface – Data Warehouse, pricing & sales reporting for Parts Plus, Auto Pride & IAPA WD's
'Alliance Group' EDI Interface – Data Warehouse, pricing & sales reporting for Alliance Warehouse Distributors
'Federated Group' EDI Interface – Data Warehouse, pricing & sales reporting for Federated Warehouse Distributors
'Pronto Group' EDI Interface – Data Warehouse, pricing & sales reporting for Pronto Group Warehouse Distributors
FTP Virtual Warehouse - Phantom location EDI connections to buy-out Suppliers & Manufacturers

SPECIALTY APPLICATIONS:

Contract & Promotional Pricing – Date-specific pricing module by Customer & Products plus promo-pricing events
Custom Battery / Product Consignment – Detailed accounting of customer consigned products
Custom Fee Warehouse Ticket Program – Provides automated Vendor consignment sales processing & reporting
Catalog / Flier "Deal" Pricing – With "mix-match" logic for customized pricing schemes across multiple products
Serial Number Tracking – Sales & Returns reporting by customer for controlling high value inventory items *Service Work Orders* – Features Parts & Labor tracking by vehicle for WD's with Service Operations
Battery Pro-Rate Adjustment Module – For pro-rating battery warranty values for customer returns & claims

To submit the Business Fact Sheet to DMS, follow these steps:
1. **Save the form to your computer by clicking the SAVE FORM button.**
2. **Attach the file to an email and send it to success@dms-systems.com**